



# SOCAL PROCUREMENT ALLIANCE

The SoCal Procurement Alliance meets quarterly to foster collaboration, share best practices, and optimize contracting strategies. This initiative exemplifies our dedication to supporting our local and disadvantaged business communities while enhancing efficiency and realizing cost savings through regional cooperation.

## PARTICIPATION BENEFITS

### ► SUPPLIER ENGAGEMENT

- Monthly Vendor Information Day to engage new suppliers
- Annual large scale Supplier Outreach forum event
- Alliance efforts have already increased the supplier pool by +10%

### ► CENTRALIZED NETWORK

- Quarterly meeting with the 80+ public entities across SoCal currently active in Alliance
- Integrated various National and State organizations into CAPPO, NIGP, NASPO, NACO and NCMA coming soon
- Alliance sharing of best practices, policy & procedures, legislative strategy and current hot topics
- Regional database of potential Evaluation Panel members

### ► CONTRACT COLLABORATION

- County solicits on behalf of Alliance or collaborates a lead
- County contracts accessible through OpenGov & Pavilion
  - Over 1100 County cooperatives uploaded to Pavilion
  - Over 2400 active OC Contracts, including Emergency Cooperative Contracts
- Alliance has collaborated on over 100 procurement transactions
- Revenue Sharing Benefit: each time an entity piggybacks on an OC enrolled contract, your entity can receive 0.5% of gross sales back in an administrative

### ► TRAINING, MENTORSHIP & INTERNSHIP PROGRAM

- County Training Program accessible to Alliance members
- Formal National Procurement Mentorship Program
- Internship Program: partnership with various colleges/universities, prescreened pool of interns available to Alliance entities
- County Compliance Program Support available to Alliance entities as needed

