



SO CAL PROCUREMENT ALLIANCE

The SoCal Procurement Alliance meets quarterly to foster collaboration, share best practices, and optimize contracting strategies. This initiative exemplifies our dedication to enhancing efficiency and realizing cost savings through regional cooperation.

PARTICIPATION BENEFITS

► SUPPLIER ENGAGEMENT

- Monthly Vendor Information Day to engage new suppliers
- Annual large scale Supplier Outreach forum event
- These Alliance efforts have already increased the supplier pool by over 10%

► CENTRALIZED NETWORK

- Integrated CAPPO & NIGP local chapters into Alliance-NASPO & NCMA coming soon
- Alliance sharing of Best Practices, thresholds, policy & procedures, etc.

► CONTRACT COLLABORATION

- County solicits on behalf of Alliance
- County contracts accessible through OpenGov & Pavilion
 - Over 1100 County cooperatives uploaded to Pavilion
 - Over 2400 active OC Contracts, including Emergency Cooperative Contracts
- Regional database of Evaluation Panel members
- Alliance has collaborated on over 100 procurement transactions
- Revenue Sharing Benefit: anytime an entity purchases on an OC enrolled contract, your entity can receive 0.5% of gross sales back

► TRAINING, MENTORSHIP & INTERNSHIP PROGRAM

- County Training Program accessible to Alliance members
- NIGP Mentorship Program
- Procurement Professional Day
- Internship Program - prescreened pool of interns available to Alliance entities
- County Compliance Program Support available to Alliance entities as needed

