# WELCOME







# OC Procurement Alliance Meeting

City of Tustin Clifton C. Miller Community Center 300 Centennial Way Tustin, CA 92780 March 15, 2023

# Agenda



- I. Introductions
- II. Levine Act Overview
- III. Pavilion CoProcure Updates
- IV. County Cooperative Contracts Updates
- V. County Procurement Professionals Producentate
- VI. Break Out-Future Alliance Initiatives
- VII. Purchasing Thresholds Comparison
- VIII. Evaluation Panel Index
- IX. Vendor Outreach Event Reminder
- X. CAPPO OC
- XI. Open Forum
- XII. Survey Reminder
- XIII. Next Meeting Location and Dateentatively August 10, 2023





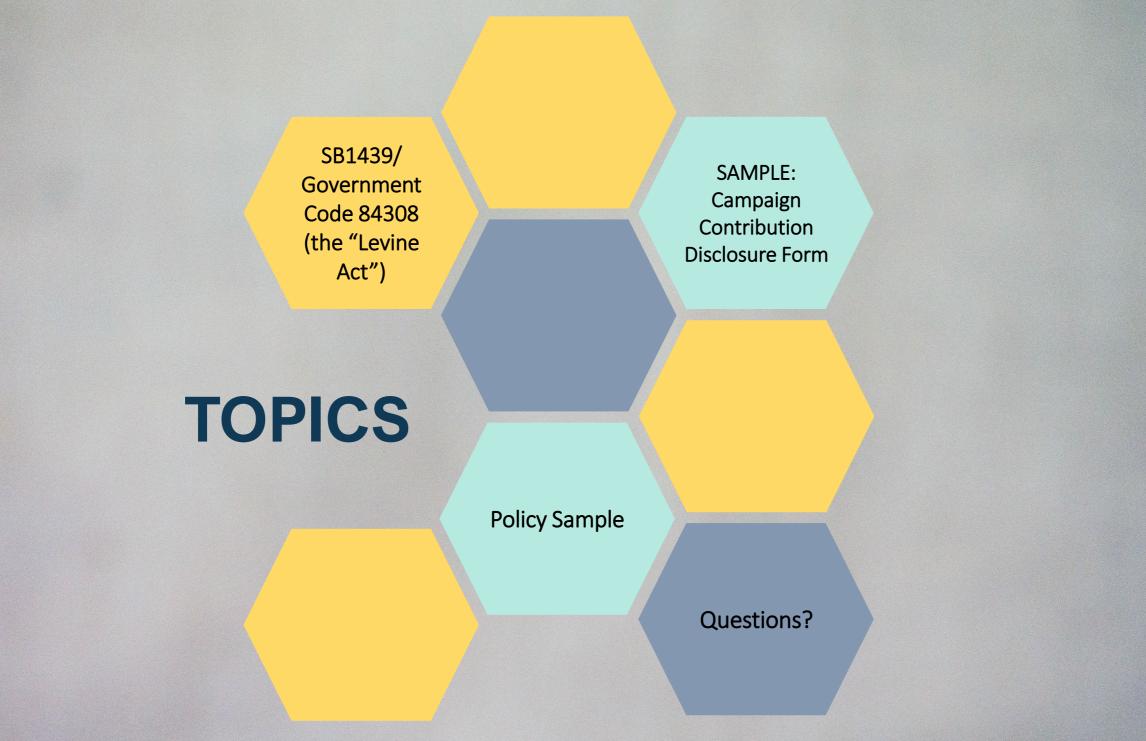
# WELCOME

# Procurement





James C. Harman Chief Assistant County Counsel Office of the County Counsel





# THE LEVINE ACT: GOVERNMENT CODE SECTION 84308

### Legislative Background and Changes Key Legal Requirements | Definitions

# Levine Act – Background

In 1982, the Legislature passed the Levine Act, which added Government Code section 84308 to the Political Reform Act to generally prohibit members of appointed governing bodies from accepting or soliciting contributions of \$250 or more from those who have, or had within a certain period, a contract, license, or permit pending with the governing body. For members of the Board of Supervisors, this prohibition has applied to their service on appointed bodies such as CalOptima, OCTA, OCFA, etc., but not to their service on the Board.



# Levine Act – Recent Changes

SB 1439 - Effective January 1, 2023

As amended, the Levine Act is now applicable to:

- Members of county boards of supervisors, city councils and other elected officials.

Extends the period precluding contributions in excess of \$250 to 12 months before *and* 12 months after a decision.



## Levine Act – Requirements

• An officer of an agency may not solicit, accept, or direct a contribution of more than \$250 from a party, a party's agent, or others who have a financial interest and are actively supporting or opposing the party's efforts for <u>a license, permit, or other entitlement for use</u> from the agency while the matter is pending before the agency or within 12 months after there has been a final decision on the matter.

- <u>Potential Cure</u>:
  - If the officer accepts, solicits, or directs a qualifying contribution during the 12 months after the date a final decision is rendered in the proceeding, the officer may cure the violation by returning the contribution within 14 days of accepting, soliciting, or directing the contribution, unless the officer knew the contribution was prohibited.

# Levine Act – Requirements

- An *officer of an agency may not participate in a decision* regarding a license, permit, or other entitlement for use from the agency if the officer has willfully or knowingly received a contribution of more than \$250 from a party, a party's agent, or others with a financial interest who are actively supporting or opposing the party's efforts *within the preceding 12 months*.
- <u>Potential Cure</u>:
  - Prior to the agency rendering a decision on the matter, the officer who has accepted a qualifying contribution must disclose that fact on the record and withdraw from participating on the matter (though there is no requirement for the officer to leave the room where the decision is being made).
  - The officer may participate in the proceeding if the qualifying contribution is returned to the donor within 30 days of the officer knowing about the contribution (the return of the contribution must take place before action on the item is taken; an officer is not allowed to take action on a matter and return the contribution afterwards).



# Levine Act – Requirements

• A party, or an agent for a party, or others with a financial interest supporting or opposing the party's pursuit of a license, permit, or other entitlement for use may not contribute more than \$250 to an officer of the agency while the matter is pending before the agency or within 12 months after there has been a final decision on the matter. The party to the pending matter <u>must disclose on the record any qualifying contribution made within the preceding 12 months</u>.



### Levine Act – Definitions

### "License, permit, or other entitlement for use"

"[A]ll business, professional, trade, and land use licenses and permits and all other entitlements for use, including all entitlements for land use, <u>all contracts</u> (*other than competitively bid, labor, or personal employment contracts*), and all franchises."





# SAMPLE POLICY

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### **Details I Purpose I Responsibilities**

### **Levine Act – County of Orange Policy**



**Purpose** The purpose of the policy is to establish procedures to ensure the County's compliance with Levine Act requirements and facilitate the efforts of County officers, parties, participants, and agents in their efforts to comply with the act.



Authority Government Code section 84308.



**Scope** This policy applies to all County departments. County departments may have policies specific to their departments, and not in conflict with this policy, to maintain Levine Act compliance for licenses, permits, or entitlements for use subject to action by County officers within their departments.

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### What to know

- Each application or solicitation for a County license, permit, or other entitlement for use subject to action by County officers shall require applicants and bidders to complete a "Campaign Contribution Disclosure Form".
- County departments shall ensure each applicant or bidder for a County license, permit, or other entitlement for use subject to action by County officers has completed a Campaign Contribution Form before processing the application or solicitation for review. County departments will review Campaign Contribution Disclosure Forms to identify those wherein an applicant or bidder has disclosed a contribution of more than \$250 to a County officer.
- County departments are not responsible for reviewing County officer campaign filings or donor contribution records.

# **County Policy:** Responsibilities

### What to know (continued)

County Officer Decisions:

- Where a County department is aware that a County officer may make, participate in making, or in any way attempt may use the officer's official position to influence the decision in a proceeding involving a license, permit, or other entitlement for use pending before the County, before a decision is made on the item, the department must produce to the County Procurement Office and County Counsel those Campaign Contribution Disclosure Forms wherein an applicant or bidder has disclosed a contribution of more than \$250 to a County officer
- If disclosed to a County department, the name of each participant that has provided a contribution of more than \$250 to a County officer in the preceding 12 months shall also be provided to the County Procurement Office and County Counsel. Departments shall provide the notice described in this paragraph in a format similar to the Campaign Contribution Disclosure Notice in Attachment D. The County Procurement Office or County Counsel will take any appropriate actions upon receipt of the Campaign Contribution Disclosure Notice.

# **County Policy:** Responsibilities

### What to know (continued)

### **Post-Decision Notifications:**

- Where a party has disclosed to a department a contribution of more than \$250 to a County officer within 12 months after a final decision on the party's license, permit, or other entitlement for use, the department shall provide that information to the County officer and County Counsel.
- If disclosed to a County department, the name of each participant that has provided a contribution of more than \$250 to a County officer within the 12 months after a final decision on a party's license, permit, or other entitlement for use shall also be provided to the County Procurement Office and County Counsel. Departments shall provide the notice described in this paragraph in a format similar to the Campaign Contribution Disclosure Notice in Attachment D. The County Procurement Office or County Counsel will take any appropriate actions upon receipt of the Campaign Contribution Disclosure Notice.

# Levine Act – Sample Procurement Responsibilities

### Effective January 1, 2023:

**Contracts** <u>Requiring Board Approval</u> - all Solicitation Documents will now require to include, as a Minimum Submittal Requirement, a completed and signed Campaign Contribution Disclosure Form

This will include <u>Board Approved</u> Sole Sources, Renewals, Increases, and Retroactive contracts. The Campaign Contribution Disclosure Form must be sent to the vendor and collected at time of contract signature or contract will not be considered effective

Compliance is also required when any County Officer included on the current County Officer list makes, participates in making or will influence the decision to approve a contract or procurement (I.e., any "license, permit, or other entitlement for use").

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### **Disclosure Form**

#### COUNTY OF ORANGE CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Was a campaign contribution, regardless of the dollar amount, made to any member of the Orange County Board of Supervisors or to any County Agency Officer on or after January 1, 2023, by the applicant, or, if applicable, any of the applicant's proposed subcontractors or the applicant's agent or lobbyist?

Yes No

If no, please sign and date below.

If yes, please provide the following information:

Applicant's Name:

Contributor or Contributor Firm's Name:

Contributor or Contributor Firm's Address:

Is the Contributor:

0	The Applicant	Yes	No
0	Subcontractor	Yes	No
0	The Applicant's agent/ or lobbyist	Yes	No

Note: Under California law as implemented by the Fair Political Practices Commission, campaign contributions made by the Applicant and the Applicant's agent/lobbyist who is representing the Applicant in this application or solicitation must be aggregated together to determine the total campaign contribution made by the Applicant.

Identify the Board of Supervisors Member(s) and County Agency Officer(s) to whom you, your subcontractors, and/or agent/lobbyist made campaign contributions on or after January 1, 2023, the name of the contributor, the dates of contribution(s) and dollar amount of the contribution. Each date must include the exact month, day, and year of the contribution.

Name of Board of Supervisors Member or County Agency Officer:

Name of Contributor:

Date(s) of Contribution(s):

Amount(s):

(Please add an additional sheet(s) to identify additional Board Members or County Agency Officer to whom you, your subconsultants, and/or agent/lobbyist made campaign contributions)

By signing below, I certify that the statements made herein are true and correct. I also agree to disclose to the County any future contributions made to Board Members or County Agency Officers by the applicant, or, if applicable, any of the applicant's proposed subcontractors or the applicant's agent or lobbyist <u>after</u> the date of signing this disclosure form, and within 12 months following the approval, renewal, or extension of the requested license, permit, or entitlement to use.

Date

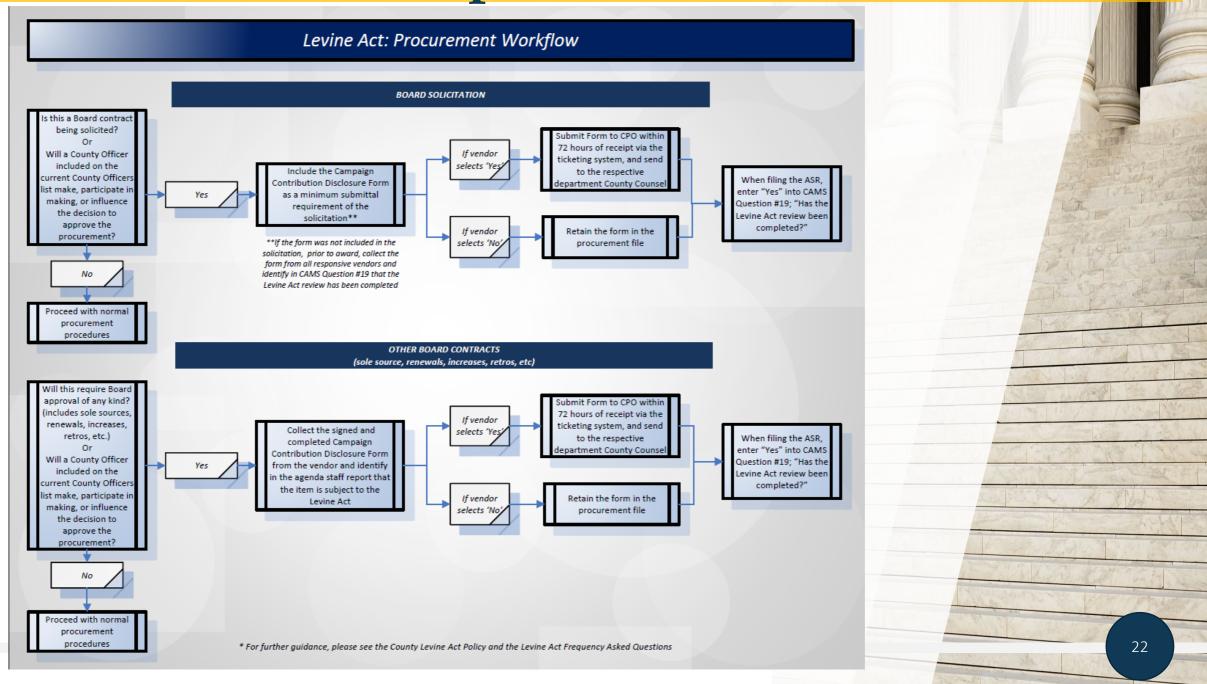
Signature of Applicant

Print Firm Name, if applicable

Print Name of Applicant

Vendors are required to submit the completed Campaign Contribution Disclosure Form as part of their submittal package or will be deemed Non-Responsive

### Levine Act – DPA Responsibilities



# Levine Act – DPA Responsibilities

### Effective January 1, 2023:

The Disclosure Form will be collected by Procurement as follows:

- If "No" was selected on the form the form will be filed in the procurement file and retained per the procurement file record retention schedule
- If "Yes" was selected on the form the form will be submitted to CPO through the ticketing system and will also be sent to the respective Department County Counsel

County Counsel will not approve as to form any contract, proposed license, permit, or other entitlement for use until verification that Levine Act procedures have been adhered to.

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# References & Questions

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**Levine Act** 

- General Questions.
- If you have legal questions that are sensitive or require research, please coordinate with your Counsel

# **THANK YOU!**

### References

### **Levine Act References**

Government Code Section 84308

https://leginfo.legislature.ca.gov/fa ces/codes\_displaySection.xhtml?la wCode=GOV&sectionNum=84308



### FPPC Regulations 18437.1 through 18438.8

https://govt.westlaw.com/calregs/ Browse/Home/California/California CodeofRegulations?guid=I76245C 705A0A11EC8227000D3A7C4BC3& originationContext=documenttoc& transitionType=Default&contextD ata=(sc.Default)





# Pavilion Product Update

### NEW NAME, SAME MISSION

# CoProcure is Now Pavilion

WITHPAVILION.COM

**OUR MISSION** 

Pavilion aims to empower public servants to deliver better, faster government services by providing and making it easier to find, use, and share contracts - all in one place, for free.



### **REFRESHER: HOW DOES PAVILION WORK**



### Find the right contract, fast Search across the largest number of contracts from 400+ local, state, and national entities to find results tailored to your entity's compliance needs and preferences.



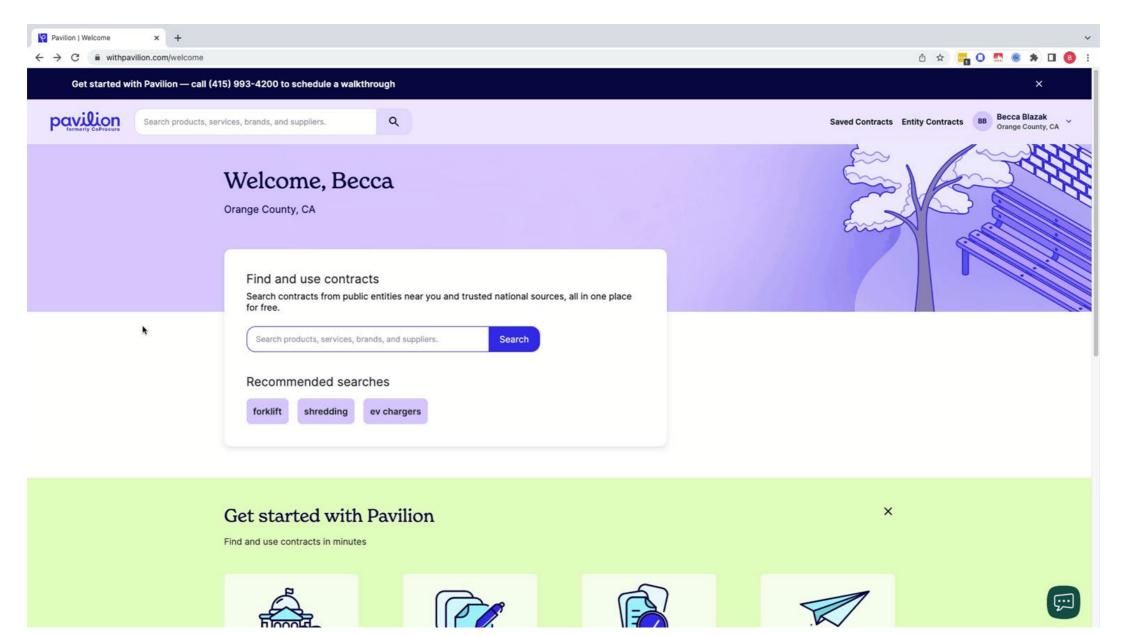
Expedite your due diligence Download or view all due diligence documents directly in your browser.



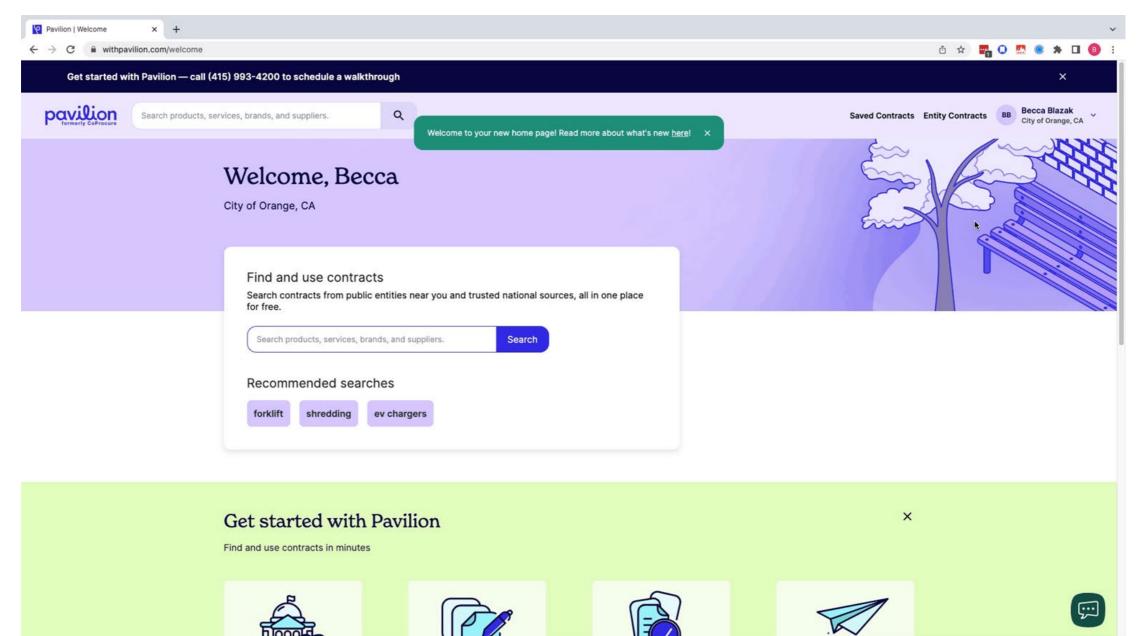
#### Streamline supplier interactions

Connect with the right supplier contact and get a quick response.

### NEW LOGGED-IN EXPERIENCE



### UPDATED PREFERENCE SETTINGS



### WHAT'S NEXT



Create your account & update your preferences

A one-size-fits-all search experience fits no one. Create your free account to set preferences so you can get the best results.



### Set up a walkthrough for your team

Set up a time with Pavilion's team for a short walkthrough to see how you (and your team) can make the most of this free tool.



### Share your contracts

Find everything in one place and power procurement collaboration. Get in touch to add your contracts and learn about private contract settings.



#### Provide feedback with user research interviews

Pavilion's team is conducting interviews with public procurement professionals and end users to understand opportunities for future improvements. Get in touch to participate!



# Get in touch

Becca Blazak becca@withpavilion.com

# **Emergency Cooperative Contracts**

Disaster Preparedness and Emergency Contracts <u>https://cpo.ocgov.com/oprocurementalliance/disastepreparedness</u> <u>and-emergencycontracts</u>

More categories will be added on an ongoing basis



# **Countywide Cooperative Contracts**

### **Solicitations in Progress**

- Street Sweeping Services
- Audio Visual Equipment, Accessories and Related Products
- Roofing Maintenance and Related Services
- Off-Site Records Storage and Management services
- Erosion Control Material and Related Products
- Flags and Related Accessories
- Portable Toilets/Showers and Other Site Rental Services
- Third Party Administration Managed Care Services for Workers Compensation
- Workplace Violence and Threat Consulting Services
- Copier Lease and Rental

#### New Contracts

- Covid 19 Test Kits
- Re Entry Success Services
- Covid 19 related services
- Flags and Related Accessories
- Event Equipment Rentals
- Insurance Brokerage
- Language Translation Services Sign and Written
- Maintenance and Repair Services for Printers, Scanners, & Fax Machines
- Camera and Video Equipment and Supplies
- Modular Buildings

# **Countywide Cooperative Contracts**

### **Upcoming Solicitations**

- Heavy Equipment Rental
- Legal Processing Services
- HVAC Preventative Services
- Landscape Services
- Hot and Cold Meal Delivery
- Transportation Services
- Furniture Cleaning Services
- Credit Check/Employee Background Check
- Water Truck and Water Tank Delivery and Refill of Various Water Grades
- Disaster Related On-Call Trash Clean up and Haul Away Services
- Communication and Data Services
- Safety Program Support Services
- Trash Pick Up Services
- Fire Safety Gear

### **Suggested Solicitations**

- Multi Language Call Center Solutions
- Public Safety Security Guard Services
- Equity Outreach and Engagement
- Public Safety and Emergency Preparedness Services

Cooperative Suggestions

Helen Hernandez delen. Hernandez@ocgov.com

## Procurement Professionals Day Recap



On February 22, 2023, the County hosted its first ever

### **Procurement Professionals Day**

The event included:

- ✓ Professional Headshots
- ✓ Partner Booths for Professional Certification
- ✓ Trainings (The Power of LinkedIn & Influencing Change, and more)
- ✓ Mock Interviews & Resume Tips
- ✓ Professional Development Book Club Booth
- $\checkmark$  And more

## Procurement Professionals Day Recap



#### **Procurement Professionals Day**

February 22, 2023

Pttender 100% Votisfaction *28 Respondents	*17 Respondents	*23 Respondents	*32 Respondents
NIGP Learning Session	UPPCC Certification Workshop	The Power of LinkedIn	Influencing Others to Embrace Change
<ul> <li>"Good presentation!"</li> <li>"Gave me the tools to find the info I need."</li> <li>"I think all information and questions were covered very well!"</li> </ul>	<ul> <li>"This presentation was extremely informative and helpful to understand the process and requirements of obtaining the CPPB/O certification."</li> <li>"Amazingly informational!"</li> </ul>	<ul> <li>"Session was great, was fun and interactive. Met all my expecta- tions."</li> <li>"This was very practical. Would love to learn more about how to use LinkedIn."</li> <li>"All information provided was very informational. Great job!"</li> </ul>	<ul> <li>"Very eye opening to working with others &amp; influencing oth- ers. Thank you CPO for doing this day for procurement!"</li> <li>"Loved the content. The pre- senter was awesome. Learned a lot."</li> </ul>

**Thank you for attending!** 

## **DPA Training Calendar**



#### Orange County Procurement Alliance 🌈

2022 Training Calendar									
Date	Time	Training Topic	Location	Туре	Credit				
March 16	9:00 am - 10:30 am	Webinar – DEI Procurement Strategy: A Discussion About Planning, Implementation & Execution	https://www.cappo.or g/events/EventDetails .aspx?id=1694429&gr oup=	CAPPO	1.5 hour				
March 22	10:00 am - 11:30 am	Equipment Sequence Numbering & OC Expediter Training - CPO Forms Presented by Karalyn Meeh & Kevin Work	Zoom https://us02web.zoom .us/j/83564396761?pw d=NXg5Nm1ManJ2N EJreU1XaG10b1ZvQT0 9 -370288		1.5 hours (Eureka Registratio n Required)				
March 23	12:00 pm - 1:00 pm	Webinar – Write Better Bids and RFPs, and Get More Bidders	https://www.cappo.or g/events/EventDetails .aspx?id=1716048&gr oup=	CAPPO	1 hour				
April 12	9:00 am - 3:00 pm	WAXIE AB1383 Training Presented by: Keith <u>Schneringer</u>	In person or Virtual TBD		1 hour				
Vendor Information Day         RSVP required with the County Procurement Office for OC           1st Thursday of every other month 9:00 am-10:30 am         Procurement Alliance members. RSVP to <u>cpo@ocgov.com</u>									

Trainings in 2022 will continue via Microsoft Teams and other training platforms as necessary.

County Procurement Office 1300 S. Grand Ave Building A, 2<sup>nd</sup> Fl. Santa Ana, CA 92705

## BLAZEforward Mentorship Program -Underway

#### DPA Flash/Transactional Mentorship

- (30) Pilot Program Participants, matched VIA our CustomProfile Matching Database
- 1-3 Sessions MAX
- To develop specific Procurement/Contracts Function
- Agenda Support
- Scheduling Assistance





#### DPA Professional Development

- (28) Pilot Participants, matched VIA our Custom Profile MatchingDatabase
- 6-month Program
- Short and LongTerm Goal Setting
- Career Advice
- Professional Development
- Pre-Generated Agendas
- Scheduling Assistance

## County of Orange Procurement Internship Program Revamp





## Expansion to local universities Looking to partner with OC Alliance on these amp to develop ahareable "Intern Index"

Interested in joining us? Please reach out to Nicole Swain@ocgov.com

## **Break Out–Future Alliance Initiatives**

- Share-Alliance Wish Bowl
- Activity Break out into groups of 4 and come up with 1 or 2 future initiatives for the Alliance
- Some ideas to get everyone started: Specific trainings or resources that are needed by most/all; Specific contracts or services that might benefit everyone; or perhaps a system/application?

## **Purchasing Threshold Comparison**



#### **Procurement Alliance Purchasing Threshold**

#### **Procurement Alliance Purchasing Threshold**

City	Verbal Quotes	Written Quotes	RFP	City Council Approval	Dept. Head	City Manager	Any other Position (if policy states)
Aliso Viejo	<\$3,500	<\$150,000	>\$150,000	>\$50,000	<\$10,000	<\$50,000	
Anaheim	<\$10,000	<\$50,000	>\$50,000	>\$100,000			Purchasing Agent: <\$100,000
Brea							
Buena Park	<\$25,000	<\$30,000	>\$100,000	>\$80,000	<\$25,000	<\$80,000	
Costa Mesa	<\$25,000	<\$50,000	>\$50,000	>\$100,000			Purchasing Officer <\$100,000
Cypress	<\$25,000	<\$25,000	>\$25,000	>\$25,000		<\$25,000	
Dana Point	<\$5000	<\$35,000	>\$35,000	>\$35,000		<\$35,000	
Fountain Valley	<\$3,500	<\$50,000	>\$50,000	>\$50,000		<\$50,000	Director of Finance <\$25,000
Fullerton	<\$5,000	<\$50,000	>\$50,000	>\$100,000	<\$50,000	<\$100,000	
Garden Grove	<\$5,000	<\$25,000	>\$25,000				
Huntington Beach	<\$30,000	<\$30,000	>\$30,000	>\$100,000			
Irvine	≤\$60,000*	≤\$200,000	>\$200,000	≥\$1,000,000	≤\$100,000	<\$1,000,000	*We don't accept verbal quotes. We only need one quote for purchases ≤\$60,000
La Habra	<\$3,500	<\$3,500	>\$35,000	>\$35,000		<\$35,000	
La Palma	<\$25,000	<\$25,000	>\$25,000	>\$25,000		<\$25,000	
Laguna Beach	<\$3,500	<\$3,500	>\$35,000	>\$35,000		<\$35,000	
Laguna Hills	<\$50,000	<\$50,000	>\$50,000	>\$50,000		<\$50,000	
Laguna Niguel	<\$10,000	<\$50,000	>\$50,000	>\$50,000		<\$50,000	
Laguna Woods	<\$2,500	<\$25,000	>\$25,000	>\$50,000		<\$50,000	

City	Verbal	Written	RFP	City Council	Dept.	City	Any other Position (if
City	Quotes	Quotes		Approval	Head	Manager	policy states)
Lake Forest	<\$50,000	<\$50,000	>\$50,000	>\$50,000		<\$50,000	
Los Alamitos	<\$50,000	<\$50,000	>\$50,000	>\$50,000		<\$50,000	
Mission Viejo	<\$30,000	<\$30,000	>\$30,000	>\$30,000	<\$10,000	<\$30,000	
Newport Beach	<\$15,000	<\$15,000	All Services	>\$120,000	<\$75,000	<\$120,000	
Orange	<\$30,000	<\$30,000	>\$30,000	>\$30,000			Purchasing Officer <\$30,000
Placentia	<\$25,000	<\$25,000	>\$25,000	>\$40,000	<\$5,000	<\$40,000	
Rancho Santa	<\$30,000	<\$30,000	>\$30,000	>\$30,000	<\$2,500	<\$30,000	
Margarita							
San Clemente	<\$30,000	<\$30,000	>\$30,000	>\$50,000		<\$50,000	
San Juan Capistrano	<\$25,000	<\$25,000	>\$25,000	>\$45,000	<\$10,000	<\$45,000	
Santa Ana	<\$25,000	<\$25,000	>\$25,000	>\$25,000		<\$25,000	
Seal Beach	<\$5,000	<\$20,000	>\$20,000	>\$20,000		<\$20,000	
Stanton	<\$20,000	<\$20,000	>\$20,000	>\$20,000		<\$20,000	
Tustin	<\$10,000	<\$10,000	>\$10,000	>\$25,000		<\$25,000	
Villa Park	<\$20,000	<\$20,000	>\$20,000	>\$20,000		<\$20,000	
Westminster	<\$3,500	<\$50,000	>\$50,000	>\$50,000		<\$50,000	
Yorba Linda	<\$2,500	<\$25,000	>\$25,000	>\$75,000	<\$25,000	<\$75,000	

## **Evaluation Panel Index**



#### **Evaluation Panel Index**

Name	Industry Expertise	Email Address	Phone Number
Justin Golliher	Design & Construction	Iustin.Golliher@ocpw.ocgov.com	714-667-1675
Scott Dessort	Design & Construction	Scott.Dessort@ocpw.ocgov.com	714-667-4924
Mike Smith	Design & Construction	Mike.Smith@ocpw.ocgov.com	714-667-3289
Joe Seybold	Design & Construction	Ioseph.Seybold@ocpw.ocgov.com	714-667-4921
Fiona Man	Design & Construction	Fiona.Man@ocpw.ocgov.com	714-647-3953
Hugo Pineda	Design & Construction	Hugo.Pineda@ocpw.ocgov.com	
Steve Hilleshiem	Design & Construction	Steve.Hilleshiem@occr.ocgov.com	949-585-6437
Matt Durbin	Design & Construction	Matthew.Durbin@ocpw.ocgov.com	714-667-1626
Melissa Pasa	Design & Construction	Melissa.Pasa@ocpw.ocgov.com	714-647-3977
Michael Hatch	Design & Construction	Michael.Hatch@ocpw.ocgov.com	714-667-4989
Teddy Kamarzarian	Design & Construction	Teddy.Kamarzarian@ocpw.ocgov.com	714-955-0315
Wayne Tolosa	Emergency Medical Services	WTolosa@ochca.com	714-560-6194
Robert Kmetz	Facilities / Janitorial Services	Robert.Kmetz@ocpw.ocgov.com	714-667-3281
Ian Kemmer	Health Care	IKemmer@ochca.com	714-834-2160
Jenny Hudson	Health Care	<u>]Hudson@ochca.com</u>	714-834-3890
Joe Cook-Giles	Human Services	ICook-Giles@ochca.com	714-834-7602
Lisa Weinert	Human Services	LWeinert@ochca.com	714-834-2037
Cecelia Varela	Information Technology	Cecelia.Varela@ocit.ocgov.com	714-567-5049
Anna Nevarez	Information Technology / Procurement	<u>Anna.Nevarez@ocit.ocgov.com</u>	714-567-7410
Tim Shears	Information Technology / Procurement	Timothy.Shears@ocit.ocgov.com	714-567-7488

## Vendor Outreach Event



- Event is May 11, 2023 at Mile Square Park from 10AM to 2PM
- Last Year we had over 500 attendees and c 125 vendors
- This year, we are focused on partnering with this Alliance in requesting representation fro each of the Cities, special Districts, etc.
- We can reserve a table or staff are also free walk the floor to network
- **PublicWer**

• Signup sheet

## Vendor Outreach Event



- Vendors will market their products and services, live and in-person
- Learn about new technologies and trends in the market and how they can benefit your program
- Develop and foster relationships with vendors
- Learn about the different types of contracts including design, construction, human services, professional services and commodities and how they are solicited



## PPE Surplus-Schools / Non-Profits

Row Labels	Sum of 3/8/23 Each
Face Shield	728571
Goggles	438995
Gowns	1703212
N95	1939990
PPE (shoe covers, caps, etc)	616146
Surgical/Procedure Mask	180180
Grand Total	5607094

## Vendor Outreach Efforts

- Huge Focus on Outreach
  - Čity, Special District Events
- Trade Show / Specialty Group Events
- County Vendor Information DayBimonthly,12/1
- Vendor Lunch and Learn Training Sessions
- Annual Vendor Outreach Event





- CAPPO OG-revving up
- CAPPO All Day Training
  - 'Elements of a Contract' training provided by James Harman
  - 9/27 or 10/4
- First Ever-CAPPO South Networking Event
  - Tentatively May 11 (after vendor outreach)
  - Locationtbd (somewhere near Freedom Hall)

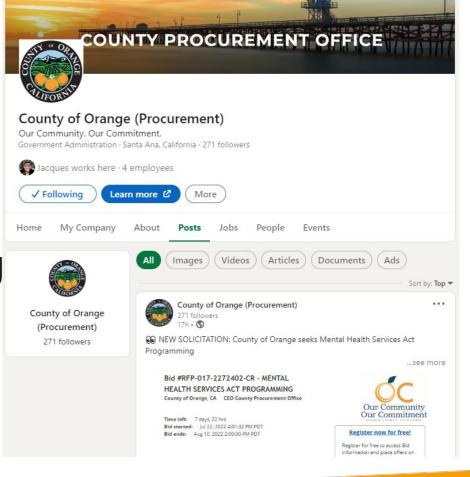
## Wrap Up



Next meeting – Tentatively August 10, 2023 Morning, or Afternoon Preferred?

Volunteers to host? *Any nice beach locations?* 

Don't forget to follow the County's LinkedIn pag for event updates, solicitations, employment opportunities, etc.





# Wishing the Alliance a warm and wonderful Spring!

## Thank You!