



OC Procurement Alliance Meeting

City of Newport Beach
Civic Center Community Room
100 Civic Center Drive
Newport Beach, CA 92660
August 4, 2022

Agenda



- I. Networking
- II. Introduction
- III. Cover Story / Government Procurement Magazine
- IV. CoProcure Updates
- V. Emergency Cooperative Contracts
- VI. Network- Group Activity
- VII. RFP Evaluation Panel Directory
- VIII. Vendor Outreach Event
- IX. Expansion of Alliance
- X. Network–Roundtable
- XI. Open Forum
- XII. Survey Reminder
- XIII. Next Meeting Location and Date November 1st

Introduction



- Welcome
- Updates

Government Procurement Magazine Cover Story



Great news! Our OC Procurement Alliance effort made the COVER STORY of Government Procurement Magazine! Under “Working Smarter Through Collaboration,” Tammy Rimes applauds our endeavor in leveraging the spend for not only the County of Orange but also for the 34 local municipalities within the County. Thank you for all your hard work in making this achievement possible!



CoProcure Updates



- Walkthrough of platform and updates

Emergency Cooperative Contracts



- OC Alliance Disaster Preparedness and Emergency contracts site has been launched
- Includes 35 different categories, descriptions all Contracts, Amendments, Solicitation and Proof of Publication documents
- More categories will be added on an ongoing basis



EMERGENCY CONTRACTS SUBPAGE

Network – Group Activity



- Provide any questions, feedback, challenges, etc. regarding CoProcure as well as collaboration and cooperation amongst the Alliance members
- Identify contracts, requests, etc. that the Alliance would like to see worked on next

RFP Evaluation Panel Directory



- One of the challenges Procurement often faces is putting together an evaluation panel of qualified individuals whose schedules align with the project at hand
- To assist with this, we are considering to develop a listing of qualified evaluation panel members, which would include both County staff as well as the public

Vendor Outreach Event



- Over 100 vendors
- Over 400 attendees
- Participants from various Departments of the County, Cities, Special Districts
- Various vendor types
- Freedom Hall in Mile Square Park
- It was an incredible opportunity to meet with vendors and other municipalities for potential new partnerships.



Vendor Outreach Event



A survey was sent to our vendors for feedback and here are some of the highlights from responses:

"Venue was good and setup was good, I was able to speak with everyone that I wanted to, including OC Procurement, Probation, etc. and others that I had great conversations about products that I needed to know about. Everyone was very helpful."

"Loved how easy it was as a vendor. Having the table ready when we arrived was much appreciated. Also appreciated that we were all given the same footprint to present our products."

"It was great to meet many key County Procurement officials at one event that I may not otherwise have the opportunity to meet."



Vendor Outreach Event



Feedback for improvement includes:

- More representation from our local Cities, departments, districts, etc.
- Improve Parking



Expansion of Alliance



- Vision of Alliance was to start with the local municipalities and then expand to our entire region
- We are continuing to maximize our local Alliance
- Big 5 Counties interested in growing our Alliance into a Regional Alliance

Network Session



- Provide suggestions on how we can grow and expand the Alliance
- Think of ways to leverage the knowledge, resources, spending power, etc. of our region

Training Calendar



Orange County Procurement Alliance



2022 Training Calendar

Date	Time	Training Topic	Location	Type	Credit
AUGUST 9	11:00 am -12:00pm	Guidance on Emergency Purchases	MS Teams		1 hour
AUGUST 25	2:30 pm – 3:30 pm	Panel: The Women of Procurement	MS Teams		1 hour
SEPTEMBER 7	8:00 am -12:00pm	<u>Competency Module: Protests and Appeals</u>		NIGP	4 hour
SEPTEMBER 13	11:00 am -12:00pm	Evaluations (how to write & how to read)	MS Teams		1 hour
SEPTEMBER 20	11:00 am -12:00pm	The Values and Guiding Principles of Public Procurement	MS Teams		1 hour
OCTOBER 4	8:00 am -12:00pm	<u>Competency Module: Risk Analysis</u>		NIGP	4 hours
OCTOBER 13	8:00 am -12:00pm	<u>Competency Module: Communication Strategies</u>		NIGP	4 hours
OCTOBER 18	11:00 am -12:00pm	Gearing Up for Your Future: Creating Your Own Success	MS Teams		1 hour
OCTOBER 27	2:30 pm – 3:30 pm	Federal & California State Law requirements	MS Teams		1 hour
NOVEMBER 8	11:00 am -12:00pm	Marketing the Value of Procurement	MS Teams		1 hour
NOVEMBER 15	11:00 am -12:00pm	Building the “Bridge of Communication” with your Customers	MS Teams		1 hour
NOVEMBER 17	8:00 am -5:00pm	<u>Competency Module: Transformation & Vision Creation</u>		NIGP	7.5 hours
DECEMBER 5	8:00 am -5:00pm	<u>Competency Module: Market Analysis and Forecasting</u>		NIGP	7.5 hours

Vendor Information Day | RSVP required with the County Procurement Office for OC
 1st Thursday of every other month 9:00 am–10:30 am | Procurement Alliance members. RSVP to cpo@ocgov.com

Trainings in 2022 will continue via Microsoft Teams and other training platforms as necessary.

County Procurement Office 1300 S. Grand Ave Building A, 2nd Fl. Santa Ana, CA 92705

Open Forum



Open Forum

Survey Reminders

Don't forget to follow the County's LinkedIn page for event updates, solicitations, employment opportunities, etc.

COUNTY PROCUREMENT OFFICE

County of Orange (Procurement)
Our Community. Our Commitment.
Government Administration · Santa Ana, California · 271 followers

Jacques works here · 4 employees

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NEW SOLICITATION: County of Orange seeks Mental Health Services Act Programming

Bid #RFP-017-2272402-CR - MENTAL HEALTH SERVICES ACT PROGRAMMING
County of Orange, CA CEO-County Procurement Office

Time left: 7 days, 22 hrs
Bid started: Jul 22, 2022 4:01:32 PM PDT
Bid ends: Aug 10, 2022 2:00:00 PM PDT

Register now for free!
Register for free to access Bid information and place offers on

Next Steps



Next meeting- November 17th
Morning, or Afternoon Preferred?

Volunteers to host?

Possible PPE Surplus



- As a last order of business, the County is currently evaluating our PPE stock and might have some of the following items to surplus. An email will be sent out as well.

Item	Approximate Amount	Pallet Quantity
N95 Mask	292,300	19
Gown	1,748,233	1,248
Eye Protection	1,299,402	360



Thank You!